

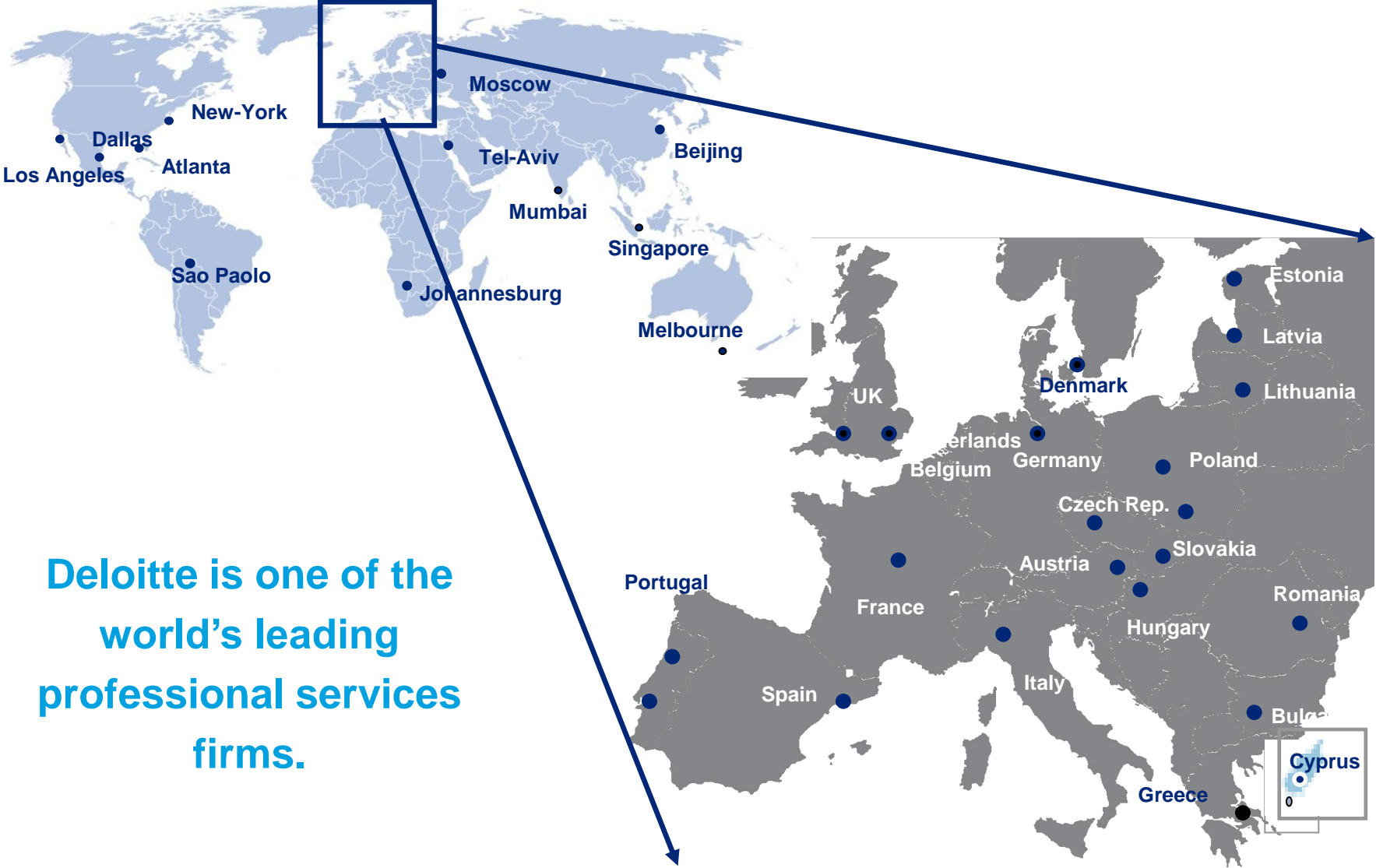


Presentation of Deloitte Limited

October 2013



About Deloitte



Deloitte is one of the world's leading professional services firms.

About Deloitte

Our International Firm

- ❑ Deloitte Touche Tohmatsu (DTT) is one of the world's leading professional services firms.
- ❑ More than 150.000 people in nearly 140 countries serve more than 80% of the world's largest companies, as well as large national enterprises, public institutions, locally important clients, and successful, fast growing global growth companies.

Deloitte in Cyprus

- ❑ Deloitte is one of the largest and fastest-growing professional organisations in Cyprus providing a full range of services through more than 500 people from offices in all major cities.
- ❑ Our core services include audit, tax, consulting and financial advisory services.
- ❑ We are one of the biggest contributors to the success of Cyprus in becoming a truly international business, financial and shipping centre.
- ❑ The professionals of the Cyprus firm are members of the international team of Deloitte Touche Tohmatsu all over the world, and having all the necessary qualifications and experience are in an ideal position to serve the business requirements of every company and every individual.

Our Grants & Incentives Unit



Grants & Incentives Unit

- ❑ The Grants & Incentives Unit (GI) deals with funding opportunities mainly, but not exclusively, from the European Union (EU).
- ❑ The Grants & Incentives Unit is part of the European Grants & Incentives Network of Deloitte which consists of professionals, active in all EU member-states with two primary coordination points: Brussels, Belgium and Prague, Czech Republic.

Current EU Funded Projects



EU Funded
Projects

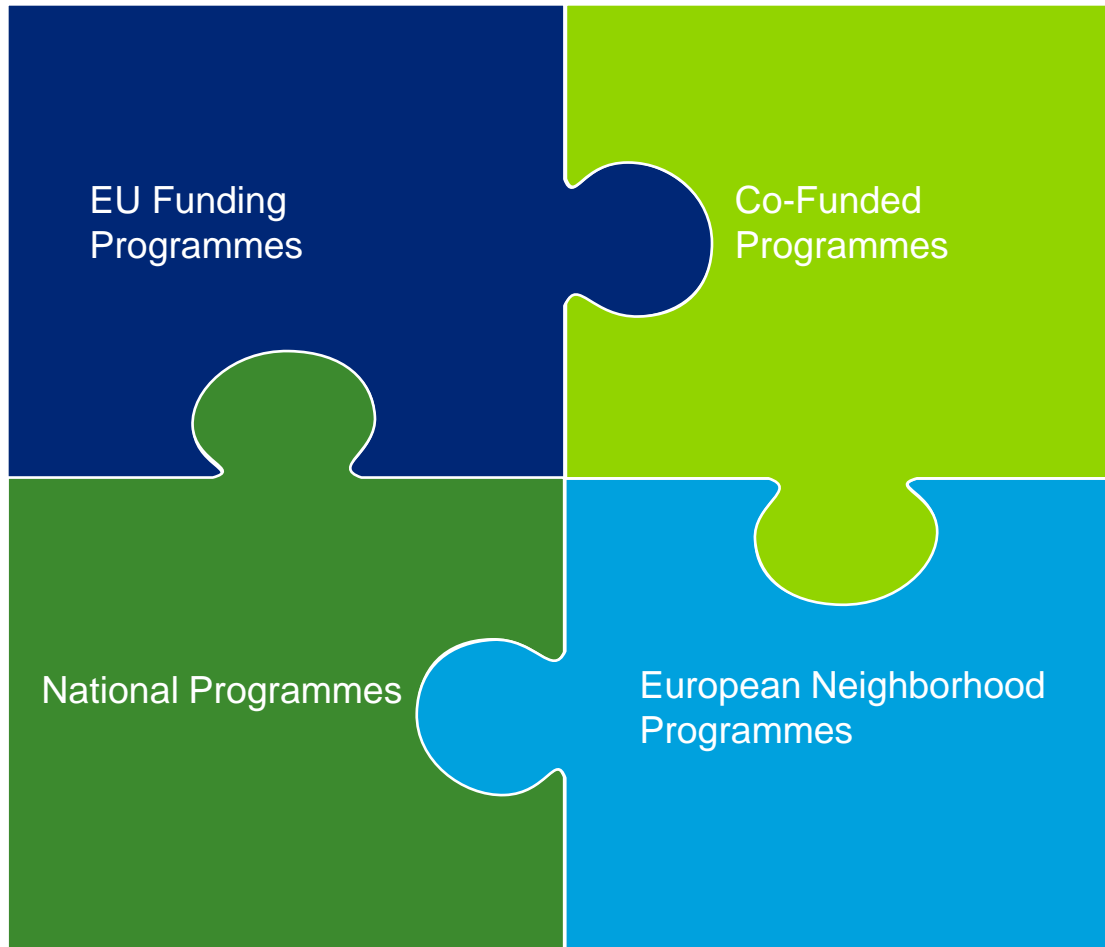
- ❑ Currently our Grants and incentives unit is involved in a number of Projects funded by the European Union.
- ❑ Deloitte is participating in EU funded Projects either as a partner or as an external expert, dealing with project and financial management, dissemination activities as well as technical work that falls under the expertise of our professionals (socio-economic impact studies, cost-benefit analyses, etc).
- ❑ The main EU funding programmes we participate are Programme MED (strategic and standard projects), LIFE+ and Lifelong Learning Programme.

The Grants & Incentives Unit deals with funding opportunities

Our Services and areas of Expertise

- ❑ The Grants & Incentives Unit operates under the Financial Advisory Services.
- ❑ Our team informs and supports enterprises, government agencies, local authorities, non-governmental organizations, academic institutions and other legal entities in a proactive manner in their quest for funding granted by EU institutions and other European and International bodies.
- ❑ Our Grants and incentives unit is involved in a number of Projects funded by the European Union participating either as a partner or as an external expert.
- ❑ The services provided by the Grants and Incentives Unit are the following:
 - Information about funding opportunities
 - Checks on the feasibility of project ideas
 - Training on EU funding programmes
 - Partner search for EU programmes
 - Project applications
 - Interim and final reports
 - Technical Reports (i.e. socio-economic impact studies, cost benefit analyses)
 - Project and financial management
 - Audit of EU-funded projects

Grants & Incentives areas of Expertise



Current Projects

Name of project : PV-NET

Funding programme: MED

Duration: 28 months

Start: Mar-13

Total project budget: 1.279.526 EUR



Description

The project PV-NET aims at developing a better energy policy for the promotion of renewable energy sources (RES) in the Mediterranean area, targeting the best and most cost efficient use of PV technology through the utilization of smart net metering.

Our Role

Our Grants and Incentives team assisted the Lead Partner in the preparation of the proposal, formation of a solid partnership and project and financial management with staff seconded to UCY.

Partners

Cyprus	University of Cyprus
Cyprus	Cyprus Energy Agency
Slovenia	University of Maribor
Portugal	AREAL
France	RAEE
Greece	Aristotle University
Spain	IAT

Current Projects



Name of project : Smart PV

Funding programme: LIFE+

Duration: 44 months

Start: Jul-13

Total project budget: 1.220.350 EUR

Partners

Cyprus	University of Cyprus
Cyprus	Deloitte
Cyprus	Electricity Authority
Cyprus	Cyprus Energy Regulatory Authority
Cyprus	Environment Service of the Ministry of Agriculture, Resources and the Environment

Description

SmartPV will investigate pilot net metering schemes for cost-effective PV implementation and higher grid penetration in Cyprus of distributed generation with the target of achieving a WIN WIN scenario for both consumers and energy utilities.

Our Role

Deloitte is participating as a partner in the SmartPV Project. Our team assisted the Coordinating Partner in the write up of the proposal. Additionally, we have prepared the budget and the proposal dossier.

Major work to be implemented by Deloitte:

- Socioeconomic impact assessment study
- Project and financial management
- Networking and information platforms
- Cost benefit analysis

Current Projects

Name of project : HOMER

Funding programme: MED

Duration: 30 months

Start: Sep-12

Total project budget: 3.566.437 EUR

Description

HOMER focuses on the theme of Open Data, a world-wide policy aiming at making available and exploitable Public Sector Information (PSI).

Our Role

Deloitte is an external expert of the Cypriot partner participating in this Project.

Major work to be implemented by Deloitte:

Our role is to prepare a Socioeconomic impact assessment study (completed), Project and financial management, preparation of workshops, action plan and assistance in the pilot activities and development of a web portal.



Partners	
Italy	Piedmont Region
Italy	CSI-Piemonte
Italy	Sardinia Region
Italy	Emilia Romagna Region
Italy	Veneto Region
Greece	Decentralized Administration of Crete
Greece	University of Crete
Cyprus	Sewerage Board of Limassol - Amathus
Spain	FUNDITEC
France	Provence Alpes Cote d'Azur Region
France	Institut de la Méditerranée
Malta	Local Council Association of Malta
Slovenia	Geodetic Institute of Slovenia
Spain	SODEMASA
Spain	AGAPA
France	FING
Greece	GFOSS
France	Collectivite Territoriale de Corse
Montenegro	University Mediteranean

Current Projects

Continued



Major work so far implemented by Deloitte:

Socioeconomic impact study

- The socioeconomic impact study was undertaken by Deloitte Limited (Cyprus) as a result of a competition published by the Sewerage Board of Limassol – Amathus (SBLA), the partner in charge for the specific activity “[Evaluation of the socioeconomic impact of Open Data in the Med region](#)”.
- It is an essential part of the Work Package 3 “Capitalisation and long lasting effects”;
- It provides important information about the existing governance of PSI in the MED regions involved and identifies the benefits, obstacles and necessary measures for wider deployment of OD.
- In May 2013 the Grants & Incentives Unit has participated in a Conference in Seville, Spain, for the midpoint of the project. At the Conference the Socio-economic impact study was presented, analysing the significance of Open Data for economy and society and the opportunities offered through the re-use of PSI (<http://www.homerproject.eu/images/Docs /3 1 Socioeconomic impact study Final v4 0.pdf>).

Constitution of a local Task Force

- The Task force will identify the people to participate in the pilot projects, define the themes and issues to be discussed during the workshops and assist with the compilation of a Data Census in the field of Environment (i.e. identification of datasets collected/produced/published by public sector bodies as part of their public task).
- The participants included prominent individuals/experts from the academia, public and semi-government sectors.

New Initiatives

Proposals under evaluation

LIFE+ CyCCS

Design of a simulation model that will allow for the geological characterization for CO2 storage sites and analogous formations and the design and modeling the CO2 geological storage.

Deloitte is participating as a partner in this Project. Our team assisted the Coordinating Partner in the write up of the proposal. Additionally, we have prepared the budget and the proposal dossier.

Major work to be implemented by Deloitte:

- Socioeconomic impact assessment study
- Project and financial management
- Communication and dissemination activities

LIFE+ CyMitigate

Development of a National Greenhouse Gas Emission Mitigation strategy and creation of a permanent independent Climate Change Mitigation Observatory.

Deloitte is participating as a partner in this Project. Our team assisted the Coordinating Partner in the write up of the proposal. Additionally, we have prepared the budget and the proposal dossier.

Major work to be implemented by Deloitte:

- Socioeconomic impact assessment study
- Project and financial management
- Communication and dissemination activities

New Initiatives

Proposals under evaluation

ERASMUS FOR YOUNG ENTREPRENEURS

Network to Boost up the Interest for New Entrepreneurs and Entrepreneurship

Deloitte is a subcontractor of the lead partner for the development of a training course.

LLP – ET 2020

Support to national implementation & awareness-raising of the objectives of European cooperation in education and training.

Deloitte is a subcontractor of the Lead Partner. Deloitte is part of the project management team and will assist the consortium in the dissemination/ exploitation activities and in the implementation of the pilot actions.

Other Activities

- Grundtvig - In Service Trainings
- Local training activities

Thank you!

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Deloitte.